

Overview of Our Business

Our Business

Incorporated in 2013, **Roopa Screen Limited** is engaged in the manufacturing of **rotary nickel screens**, which are primarily used in rotary screen-printing machines in the textile industry. These cylindrical, perforated metal screens function as stencils through which printing paste is applied to fabrics, enabling high-speed and precision printing of patterns and designs.

Our rotary nickel screens are manufactured in various mesh counts, thicknesses and repeat sizes to cater to diverse printing requirements, ranging from fine detailing to background coverage. Our product portfolio comprises **Standard, Delta, Penta and Nova** variants, each designed for specific printing applications and customer requirements.

In addition to manufacturing rotary nickel screens, we undertake trading of **nickel cathodes**, which are primarily used as a key raw material in our manufacturing process. This ancillary activity supports the availability of critical raw materials and contributes to procurement efficiency.

Our manufacturing operations are carried out at our facility located at **Gallops Industrial Park-II, Sanand, Ahmedabad, Gujarat**. The facility is equipped with the required plant, machinery and infrastructure, including in-house quality control and testing capabilities, supporting consistency in product quality and adherence to required technical specifications.

Our Market Presence

We have established a presence across the Indian textile printing market, serving customers across multiple regions of the country. During Fiscal 2026, 99.69% of our revenue from operations was generated from domestic sales across 11 States, while the balance 0.31% was generated from exports to Sri Lanka.

Our key domestic markets include Gujarat, Maharashtra, Haryana, Punjab and Tamil Nadu, which collectively contributed ₹4,899.37 lakhs, representing 96.58% of our total revenue from operations in Fiscal 2026. Gujarat remains our largest market and contributed 58.93% of our revenue from operations during the same period.

We supplied our rotary nickel screens to 200+ customers during Fiscal 2026, with our customer base comprising predominantly textile manufacturers along with select customers from allied sectors such as chemicals, dyes and engineering.

Our presence across multiple states enables us to serve customers across diverse textile manufacturing clusters, broaden our market reach and reduce dependence on any single geographical market.

Our Competitive Strengths

In-house Manufacturing Facility with Integrated Quality Control and Testing

Our manufacturing facility at Gallops Industrial Park-II, Sanand, Ahmedabad, is equipped with the requisite plant, machinery and infrastructure for manufacturing rotary nickel screens.

The facility includes **in-house quality control and testing capabilities**, enabling us to monitor product quality at various stages of the manufacturing process. This integrated approach supports consistency in production and helps ensure that our products meet the required technical specifications and performance standards.

The strategic location of our manufacturing facility in Ahmedabad, an important textile and industrial hub, also provides proximity to customers and suppliers, supporting operational efficiency and timely fulfilment of customer requirements.

Geographically Diversified Customer Base

We have developed a geographically diversified customer base across India. Our presence across **11 States** enables us to serve customers from different textile manufacturing regions and provides access to varied market opportunities.

Our key markets include Gujarat, Maharashtra, Haryana, Punjab and Tamil Nadu, while we also have a presence in other regions such as Rajasthan, Uttar Pradesh and Madhya Pradesh. Our expanding geographical footprint helps us maintain business continuity and provides opportunities to cater to customers across different textile clusters.

Established Customer Relationships

Over the years, we have developed and maintained relationships with customers in the textile printing industry, including customers who have been associated with us for several years.

Our customer relationships support recurring business and provide greater visibility of customer requirements and order flows. Our sales and marketing team, comprising **seven employees**, is responsible for customer communication, coordination of product requirements and business development initiatives.

Experienced Promoters with Industry Expertise

Our Promoters, **Mr. Ghanshyambhai Ranchhodbhai Thakkar and Mr. Kunal Ghanshyambhai Thakker**, possess more than three decades and nearly two decades of industry experience, respectively.

Their experience encompasses the manufacturing and trading of textile mill machinery spare parts, textile chemicals and rotary nickel screens. Their industry knowledge, customer relationships and active involvement in the Company's operations have contributed to the development of our business and strengthening of our presence in the textile printing industry.

Our Business Strategies

Expanding Our Manufacturing Capacity

We are expanding our manufacturing infrastructure through the establishment of a **new manufacturing facility at Plot No. 191, Gallops Industrial Estate Part-II, Sanand, Ahmedabad.**

The proposed facility is expected to cover approximately **1,174.34 sq. mtrs.** and is intended to strengthen our manufacturing infrastructure and increase our production capacity.

Following commissioning, our installed capacity is expected to increase from approximately **74,400 screens per annum to 1,63,200 screens per annum**, enabling us to cater to higher customer demand and support future business growth.

Expanding Our Product Portfolio

As part of our expansion strategy, we intend to introduce **rotary nickel screens with a diameter of 1,018 mm.**

Currently, we manufacture rotary screens with diameters of **640 mm, 819 mm and 914 mm.** The introduction of larger-diameter screens is intended to enable us to cater to the growing requirements of wide-width fabric printing and large-format rotary screen-printing machines.

This expansion will enable us to address additional customer requirements, pursue new business opportunities and strengthen our product portfolio.

Deepening Our Geographical Presence

We intend to strengthen our presence in our existing markets while expanding into new geographical markets across India, particularly **Rajasthan and Bengaluru**, as well as exploring international market opportunities.

We plan to expand our customer outreach through our in-house sales team, participation in industry exhibitions and referrals from our existing customer base.

Our focus on geographical expansion is intended to increase brand visibility, access new customer segments and create additional opportunities for business growth while reducing geographical concentration.

Strengthening Customer Engagement and Market Reach

We aim to strengthen our engagement with existing customers while developing relationships with new customers across textile manufacturing clusters.

Through our sales and marketing efforts, industry participation and broader geographical reach, we seek to improve customer accessibility, understand evolving printing requirements and provide products suited to diverse applications.

